

ATTENTION

VETERANS!

Helping people is the most important aspect to an insurance professional's job. Insurance agents take great pride in protecting their communities, making a difference in the lives of those they insure and helping people in times of need.

## SOUND FAMILIAR?

**I am motivated to succeed** and I enjoy flexibility in my schedule. Consider joining an independent insurance agency where you could end up being your own boss.

**I like talking about my accomplishments.** Insurance companies hire people who love numbers and data in key areas like finance, analytics and risk analysis.

**I am an technology geek.** Insurance companies and agents are at the forefront of technology and need tech-savvy professionals for their positions.

**I am proud of my service** and I enjoy working with a team. Got a knack for leadership or just like being a part of a team? Consider the many leadership and people-oriented careers within the insurance industry.

The skills you have learned in the military align well with careers within the insurance industry. Companies and insurance agents need people like you in sales and marketing, customer service, claims, engineering, finance and analytics, communications and many other positions.

The Independent Insurance Agents of Kentucky (IIAK) is here to help you get started and become marketable to agencies. **IIAK will foot the bill for your pre-licensing course, exam, insurance license and pre-employment assessment tests!**

To find out more and explore career paths, visit [www.iiak.org/veterans](http://www.iiak.org/veterans).

# THE SECRET to Career Stability and Professional Growth **REVEALED** and We Want to Share it with **YOU!**

Do you want to start a career in an industry where the jobs are plentiful, the companies pay well with good benefits, and offer lifetime advancement and professional development?

If the answer is yes, then a career in the insurance industry has a job for every interest.

Here are some advantages:

**Insurance is stable.** The U.S. Department of Labor Statistics forecasts more than 200,000 insurance industry job openings by 2020.

**Insurance is lucrative.** Imagine a field where you set goals and achieve them. Many of these goals have financial rewards/bonuses.

**Insurance is full of opportunity.** Insurance offers many professional development and career advancement opportunities where professionals can lead teams, departments, or even the company.

**Insurance is great for work/life balance.** For people interested in becoming your own boss as the owner of an insurance agency it provides great flexibility.

**Insurance is everywhere.** In every city or town, state or country, there are insurance jobs and insurance professionals.

## What else is there?

- Compensation starting at \$40-50k
- Insurance ranks 14 of 25 as the largest employers in Kentucky.
- Baby boomers are retiring at an alarming rate, leaving more openings in the industry.
- No 2 days are alike
- Get to know your neighbors by becoming an integral part of the community

Contact IIAK at  
**502-245-5432**